Skydio | CASE STUDY

ETHIXBASE360

From 20 Days to 72 Hours: How Skydio Transformed Third-Party Risk

Industry – Aerospace, Defense& Technology

Geography – United States

Client Since – 2023

Risk Area – Third-Party Risk, Export Controls, Anti-Corruption

Role – Director of Global Compliance



"As our business expanded globally, we needed a solution that could scale with us and meet the highest compliance standards. Ethixbase360 gave us exactly that. With Ethixbase360, what used to take weeks now takes days."

Randy Sefcik
Director of Global Compliance
Skydio

Overview

Founded in 2014, Skydio is the largest drone manufacturer in North America, supporting local police departments, utilities, and military partners. With a rapidly expanding customer base and growing international reach, the company increasingly encountered regulatory and operational complexity, particularly around managing third-party risk.

Before partnering with Ethixbase360, Skydio's approach to third-party risk management was primarily manual and decentralized. The team relied on outside expert counsel, complex risk assessment, one-time due diligence reports, and internal finance resources to assess risk. While effective in certain situations, these methods lacked consistency, scalability, and did not align with the evolving compliance requirements of Skydio given their growing business.

Objectives Overview

Skydio's compliance team aimed to:

- **Automate third-party risk assessment and screening** across suppliers, vendors, and strategic partners.
- **Reduce onboarding time** to meet fast-paced business demands.
- **Ensure compliance** with U.S. government regulations and export controls.
- **Centralize risk data** for better visibility and decision-making.
- **Enable scalability** as the company expands globally.

Skydio

How Ethixbase360 Helps

Ethixbase360 provided Team Skydio with a comprehensive solution to identify, manage and report on risks across its supply chain, underpinned by a platform configured to their requirements.

- **Efficiency & Onboarding Speed**

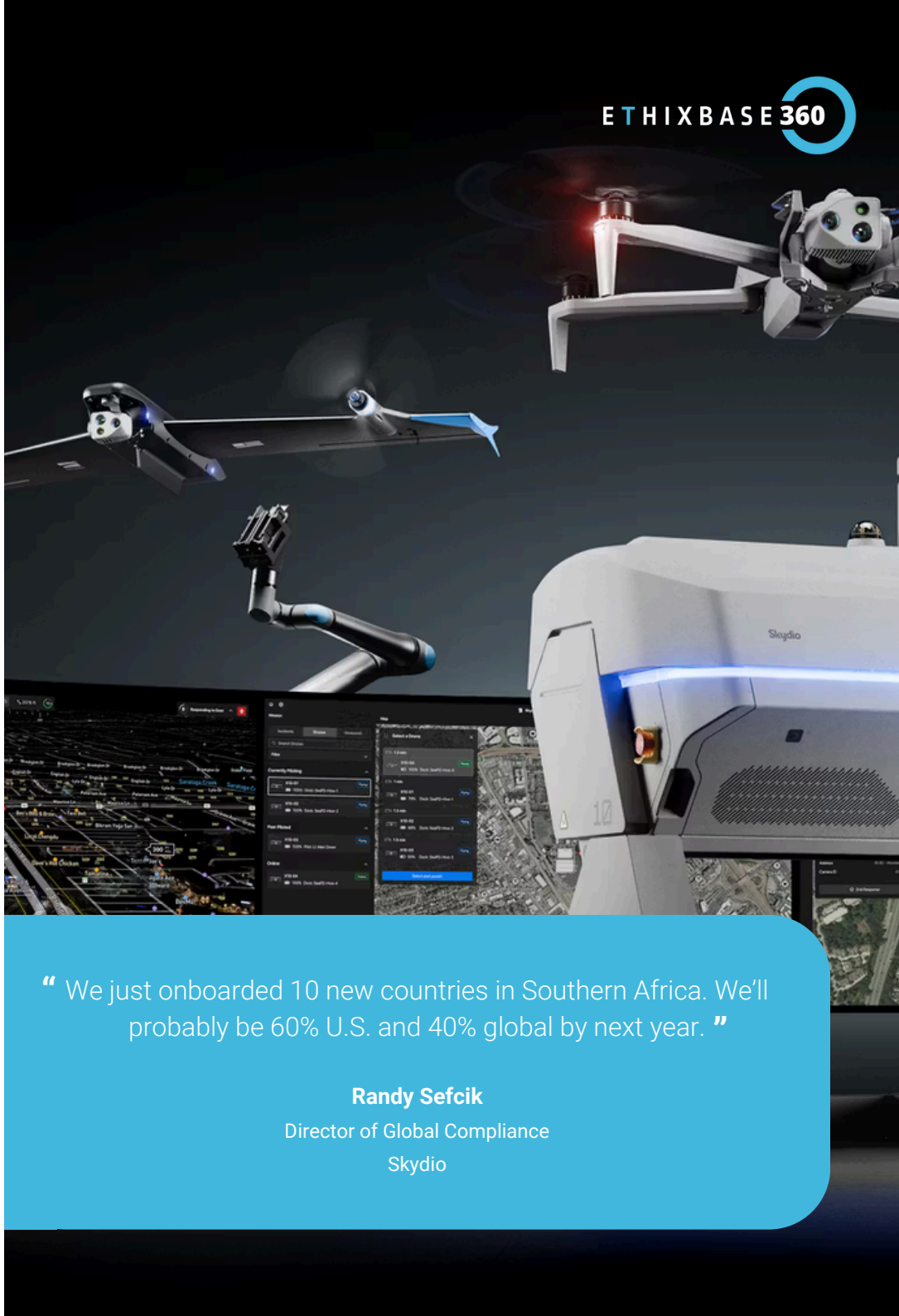
  By moving from manual, fragmented workflows to Ethixbase360's automated platform, Skydio dramatically streamlined its third-party onboarding. What once took 7–20 days to onboard new third parties, can now be completed in as little as 72 hours, enabling business to be more agile and allocate resources strategically.
  "It saved us two weeks per entity we were onboarding."— Randy Sefcik

- **Centralized Risk Management**

  The Ethixbase360 platform replaced manual remediation and siloed data with a single system of record for diligence, investigations, and training. Dashboards and reporting tools provided executive-level visibility.
  "Dashboards and reporting made it easy to show credible, real-time data."
  — Randy Sefcik

- **Scalability & Integration**

  Skydio leveraged Ethixbase360's flexibility to integrate with internal systems like Salesforce and NetSuite, and expanded usage to include export certifications, training, and enhanced due diligence. The configurability of the platform has supported Skydio's rapid global expansion.
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Key Benefits

- **Rapid Onboarding** – Reduced turnaround time from 10 days to 72 hours.
- **Automated Remediation** – Freed up internal resources and improved accuracy.
- **Flexible Integration** – Seamless connection with internal systems and scalable for future growth.
- **Enhanced Reporting** – Executive-friendly dashboards and real-time insights.
- **Global Coverage** – Supported expansion into new markets with compliance confidence.

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Deployed Ethixbase360 Platform Capabilities

Instant Due Diligence Sanctions Screening & Monitoring	**Instant Due Diligence PLUS Sanctions, Adverse Media & PEP Screening & Monitoring**	**Ultimate Beneficial Ownership (UBO) Data**	**Tcertification**	**Enhanced Due Diligence**
Policy Attestations	**Anti-Bribery & Corruption Questionnaire**	**Third Party eLearning**	**Workflow Automations, Approvals & Task Management**	**API Integration**

To find out more about how Ethixbase can help to support your organisation’s Anti-Bribery & Corruption and Third-Party Risk Management please visit **Ethixbase360.com**

Discover how Skydio migrated to the Ethixbase360 platform